Advanced Workload Protection

Security remains a key component of any IT infrastructure as cyber criminals continue to exploit opportunities to compromise systems that are continually evolving as companies implement their digital transformation initiatives and embrace remote working. Reducing risk and improving overall security is therefore paramount.

VMware Carbon Black Cloud Workload delivers advanced protection designed for securing modern workloads by reducing the attack surface, protecting critical assets and strengthening security posture. With industry leading prevention, detection and response capabilities, this innovative solution is designed to protect workloads running in virtualised, private and hybrid cloud environments.

Reducing the attack surface, hardening workloads and identifying risks

VMware Carbon Black Cloud Workload enables IT to focus and prioritise on the most high-risk vulnerabilities and common exploits by providing unprecedented insight into workloads and easier access to the data necessary to identify risk, harden systems and reduce the attack surface. By delivering a list of CVEs (Common Vulnerabilities and Exploits), organisations have the intelligence needed to setup risk management processes to determine vulnerability level for faster remediation and alignment with business goals.

Workload audit and remediation

Cyber criminals are increasingly using advanced techniques to bypass traditional security tools. A live query function from the Carbon Black Cloud can audit the current status of workloads to track security posture, maintain IT hygiene and generate compliance reports. With the ability to gather more than 2,000 configuration states on workloads and run on-going assessments, security teams can detect any attack that penetrates perimeter defences and take immediate action to reduce the attack surface on critical workloads before it escalates to a data breach.
Full visibility and behavioural monitoring

VMware Carbon Black Cloud Workload provides visibility into areas that are traditionally hard to secure providing a complete inventory across all workloads operating within an ESXi platform. For the first time, organisations can see which servers are on (or off) without having to ask an IT admin as well as identifying which workloads are protected by VMware’s industry-leading NGAV (next generation anti-virus) and Enterprise EDR functionality for workloads. By delivering such a complete solution, over time, security teams can analyse attacker behaviour patterns to detect and stop never-seen-before attacks.

Simplifying operations for IT and security teams

VMware’s intrinsic approach to delivering security into the infrastructure wherever workloads are deployed eliminates the trade-off between security and operational simplicity. VMware Carbon Black Cloud Workload simplifies and consolidates an organisation’s IT and security stack by replacing multiple point security tools that compete for resources.

Why Tech Data for VMware?

Dedication
Working with Tech Data means a commitment to help our partners develop and grow opportunities, to extend your reach and to maintain this commitment for the long term.

Tech Data has a highly skilled internal team, with account managers dedicated to VMware and a dedicated vendor business development team. We offer technical presales support to help scope opportunities and a range of services that support and help our partners to continue to grow their business with their customers.

Knowledge
Tech Data and VMware are champions in cloud and virtualisation technologies that fast-track the success of our partners and help their customers become more agile, responsive and profitable. Tech Data’s relationship with VMware helps provide our partners with a set of solutions and tools that directly address their customers’ pain points, from the data centre to the cloud, to mobile devices.

Training
In addition, Tech Data provides our partners with access to a broad range of VMware sales, technical training and certification. Self-paced, commercially orientated sales training is available 24/7 through our online portal, Tech Data Academy. Tech Data’s VMware Cloud Practice Builder has been designed as a methodology to assist our partners to transform and build next generation solution practice.